

ETI FACT SHEET

WHAT IS CONTRACT EDUCATION?

Contract Education is customized training purchased by a third-party (e.g., company, military base, nonprofit, church). Courses that are fully paid for by an employer do not need to be open to the public. Contract Education is one of the five programmatic areas that community colleges can provide under Ed Code.

“Contract education means those situations in which a community college district contracts with a public or private entity for the purposes of providing instruction or services or both by the community college.” (California Education Code Section 78020)

“Contract Education is not about integrated marketing selling to individual potential students or participants, but instead about selling to businesses, government agencies and organizations to purchase one or more services for their employees.” (Contract Education Boot Camp, California Community Colleges website.)

WHAT IS FEE-BASED EDUCATION?

Fee-based education covers a wide variety of affordable not-for-credit learning opportunities, such as classes, workshops, seminars, and excursions for personal and professional enrichment. These programs are self-supporting at the local level and are open to all members of the community who are willing to pay a minimum fee. Chancellor’s Office approval is not required for Community Services Offerings/ Fee-Based Education. California Education Code section 78300 and California of Regulations title 5, section 550002(d) describe and govern Community Services Offering policy. *(California Community Colleges Chancellor’s Office website.)*

CAN A CREDIT COURSE BE OFFERED THROUGH CONTRACT EDUCATION?

Students can earn unit credits and, when applicable, receive certificates and degrees for work completed through contract education. California Code of Regulations, Title 5, §55170

Clients can opt to purchase credit courses and programs through contract education. All regulations that apply to open-state, apportionment-funded classes, apply to classes taught on contract with an employer if state apportionment is claimed. (See below for regulations regarding state apportionment.) Credit courses use full and part-time instructors and credit curriculum.

WHAT IS ETI?

San Diego Community Colleges District’s **Employee Training Institute (ETI)** provides fee-based education and contract education programs to the San Diego region and beyond, with the goal of empowering students and the business community to earn degrees and skills certificates for many local industries.

ETI provides customized training for nonprofit organizations and public entities. Instruction can take place either at the workplace or in ETI classrooms and learning labs. SDCCD’s ETI offers day, evening, and weekend training, developed specifically for an organization’s needs. ETI also delivers comprehensive state-approved, accredited degree, and certificate programs to an organization’s employees or clients.

WHO ARE ETI FACULTY?

ETI faculty are experts. All faculty are required to know and teach current trends and the latest advancements in their discipline or industry.

ETi FACT SHEET

HOW LONG HAS ETI OPERATED?

ETi is committed to maintaining our 40+ year reputation as the leading workforce development training institution in the San Diego region.

WHO CAN TEACH FOR ETI?

ETi is housed within the SDCE Foundation, which is the employer of record for all Foundation employees, including ETi employees. The Foundation prioritizes District faculty when hiring faculty to teach contract and fee-based courses. Courses taught by District employees do not count toward District work limits or loads.

HOW ARE ETI FACULTY COMPENSATED?

Faculty teaching credit and noncredit contract education classes shall be compensated in the same manner as comparable faculty in the regular, noncontract education program. Faculty teaching not-for-credit contract education classes shall be compensated in the same manner as faculty in the regular, noncontract education program if the course meets the same standards as a course in the credit curriculum. Ed Code § 78022 (b) and (d)

SDCCD Contract Faculty who also work for ETi are paid at their overload hourly rate as employees for the SDCE Foundation

SDCCD Adjunct Faculty who also work for ETi are paid at their adjunct hourly rate as employees for the SDCE Foundation

Non-SDCCD Faculty who work for ETi are paid at an hourly rate based on educational experience and are paid as consultants

LEARN MORE ABOUT ETI

at <https://trainwitheti.com>

ARE ETI FACULTY CONSIDERED EMPLOYEES OF THE SAN DIEGO COMMUNITY COLLEGE DISTRICT?

No. Employees of ETi are employees of the SDCE Foundation, so ETi assignments are not related in any way to District employment.

ARE ETI COURSES AND PROGRAMS PART OF THE DISTRICT'S THREE CREDIT COLLEGE'S ACCREDITATION PROCESS?

No. These programs are operated by the SDCE Foundation; therefore, courses and programs are incorporated in SDCE's accreditation process.

HOW CAN SOMEONE PROPOSE A COURSE TO OFFER THROUGH ETI?

Course proposals should be submitted to Dr. Laurie Coskey, Executive Director, SDCE Foundation (lcoskey@sdccd.edu)

WHAT IS UNMUDL?

UNMUDL is a marketplace launched on November 11, 2020, for community colleges to post fee-based courses and certificate programs to generate enrollments nationally and internationally. UNMUDL partners with colleges they have identified as national leaders in fee-based education. SDCE is one of seven community college member institutions invited to offer programs in the UNMUDL marketplace.